# **GROW YOUR BUSINESS**

### **Marketing Opportunities for Cummings Center Clients**

Several excellent opportunities exist for each Cummings Center client firm to spread the word about its goods or services to more than 500 client businesses and almost 4,000 employees and visitors daily. *Advertising methods include:* 



#### Coupons

Introduce your company and promote your business by including your firm's coupon for goods and/or services in our New Client Welcome Package.



#### **Hallway Posters**

Clients are invited to produce several 30" x 42" posters mounted on black <sup>3</sup>/<sub>16</sub>" gatorboard with a matte laminate finish for display throughout Cummings Center. Posters are mounted inside wood frames free of charge.

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#### **Flyers**

There is an  $8\frac{1}{2}$ " x 11" flyer holder at most Cummings Center first-floor elevator locations, used exclusively for client firms to advertise. Call the leasing office at 978-922-9000 for more information and to reserve dates in the rotation.



#### **Events**

Hold promotional events in our building lobbies or community conference room. For outdoor events, try pond-side Sheehy Park.



#### **Email Updates**

Cummings Center broadcasts a weekly email update to hundreds of client firms, individuals, and media outlets announcing events, property information, special news, and business profiles. Email a brief piece to <u>newsbrief@cummings.com</u>, and we will try to include it with a website hyperlink in an upcoming update.



#### **Client Directory**

Add your firm to our website's client directory. Visit www.cummings.com, click on "Clients>Client Directory," and follow the "Welcoming all clients" instructions to fill out our form.

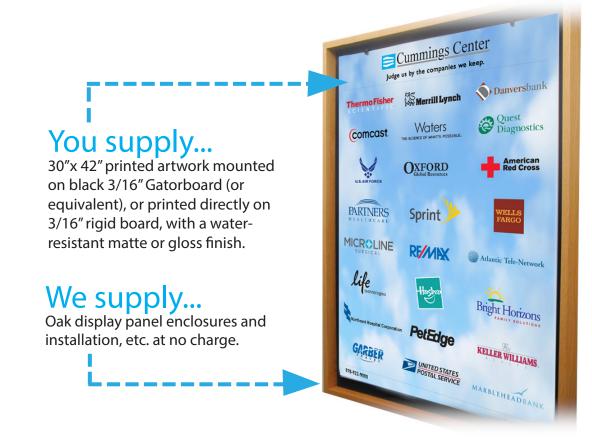


#### **Captivate Network TV**

Advertise on Captivate Network screens located in several Cummings Center buildings. Captivate Network has a presence in approximately 1,600 premier office buildings across the U.S. and Canada via more than 11,400 elevator and lobby screens. For more information or pricing, or to post advertisements, go to captivate.com/local and click on Boston to select a Cummings Properties building.

For more information about these opportunities, please contact your account manager at 978-922-9000. Please note, proofs of hallway posters, flyers, and coupons must be reviewed and approved by Cummings Properties prior to production.

### A picture is worth a 1,000 words... Can it be worth a few customers?



Cummings Properties offers resident firms this advertising opportunity by making display panels available throughout many Cummings Center common areas. These panels may feature an ad, artwork, or other marketing material describing your company's services. Panels are then rotated periodically among several buildings, ensuring panels receive a fresh audience. Please contact **your account manager** in the Cummings Center leasing office for more information on reserving space for several units at no charge. For help with producing an attractive, professional display, contact one of the firms listed below (*be sure to specify Cummings size panels*).

\* Please note display panels must receive approval from Cummings Center's leasing office before fabrication.

CCI Reprographics, contact Alex Usharoff, 100 Cummings Center, Suite 107-Q	978-921-1166
Corbett Design and Corbett Features, contact Barry Corbett, 100 Cummings Center, Suite 314-H	978-232-1124
Emanio Creative, contact Evan Gross, 100 Cummings Center, Suite 221-B	978-338-5843
My Print and Copy, contact Rich McElroy, 100 Cummings Center, Suite 210-D	978-232-3552
Rockport Custom Publishing, contact Tom Tetreault, 100 Cummings Center, Suite 321-E	978-921-7850
Corporate Sign Concepts, contact Terry Brown, 100 Cummings Center, Suite 425-C	978-270-3642
Liberty Printing, contact Kim Aulson, 100 Cummings Center, Suite 160-F	978-777-8200

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